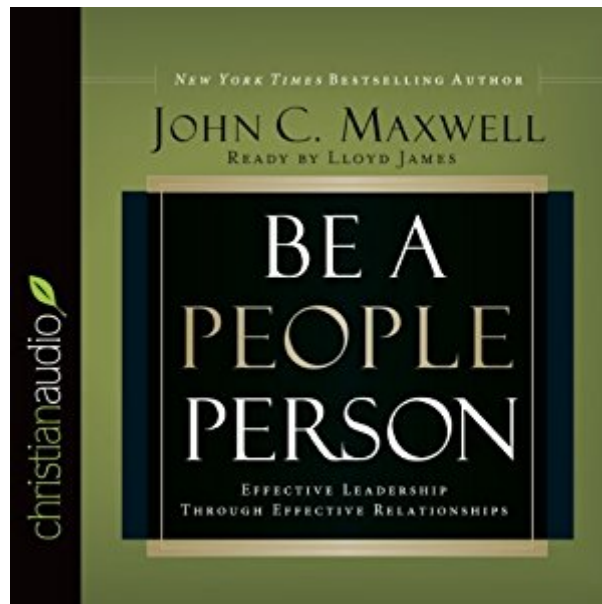


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# Be A People Person: Effective Leadership Through Effective Relationships



## Synopsis

Being a leader means working with people, and that's not always easy! Whether in your office, church, neighborhood, or elsewhere, your interpersonal relationships can make or break you as a leader. That's why it's so important to be a "people person" and develop your skills in tapping that most precious of all resources: People. In this powerful new book, America's leadership expert John Maxwell helps you: Discover and develop the qualities of an effective "people person" Improve your relationships in every area of life Understand and help difficult people Overcome differences and personality traits that can cause friction Inspire others to excellence and success. Loaded with life-enriching, life-changing principles for relating positively and powerfully with your family, friends, colleagues, and clients, *Be a People Person* is certain to help you bring out the best in others-and that's what effective leadership is all about.

## Book Information

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## Customer Reviews

Maxwell has written an excellent title on how to get along better with people, whether at home, work, church, neighborhood, community involvement, etc. Among the points covered include: 1. Helping people to solve their problems. 2. Establish your worth according to God's value system. 3. Effective leaders are leaders who are disciplined in their daily lives. 4. How to become a person who people trust. 5. Characteristics of winning teams. 6. Tips for taking criticism. 7. Putting yourself in other people's shoes. 8. Loving difficult people. Read and be encouraged to have better interpersonal

relationships!

Written in the current prose of today's language, this book provides a wonderful glimpse at what happens to you when the steps in the book are followed. Maxwell provides a simple step by step walkthrough for life in general. His book can also be used as a guide to living and not just existing! Personally, this book has helped in my maturity as an individual in ways I would never have had I not read this book.

Pro: It gives helpful advice on how to deal with difficult people from a Christian perspective. Con: A lot of the advice is just a re-iterating of what is said in Dale Carnegie's book, "How To Win Friends And Influence People."

If you are a person of influence or desire to be...this is the book for you! John Maxwell is one of the greatest leaders of our time and he really knows how to convey leadership principles. If you desire to build strong and effective relationships this is a must for you. This book will also aid teachers, administrators, salespeople and anyone else who is faced with various personalities. In short, John has mastered the art of positive persuasion in the negative situation. Read...Grow...Thank GOD for John Maxwell.

John Maxwell is one of the leading authorities on how to be an effective leader. This book contains a wealth of great examples and anecdotes to help illustrate his principles, but I found most of the principles to be based on common sense (but nevertheless very good reminders). \* Treat others as you would want to be treated: encourage them, appreciate them, forgive them, listen to them, understand them. \* In life you're either going to see people as your adversaries or your assets and that is how you will relate to them. \* Be more concerned about making others feel good about themselves than you are making them feel good about you...don't try to sell other people on you, try to sell them on themselves. \* The charismatic person will risk getting out of his comfort zone in order to make others feel comfortable. \* Roadblocks to charisma are: pride, insecurity, moodiness, perfectionism, oversensitivity, negativism. \* Those who are powerful in leadership understand that one of the key tasks of management is to find ways to grow people. \* We motivate best from the other person's perspective. \* Leadership is not a position that one is given. It is a position that one earns by proving faithful. \* When a leader stumbles, others fall. \* Etc. A great review of all the things that are needed to be a great leader - especially the chapters on being an encourager, loving

difficult people and how to be a person who can handle criticism. I received a complimentary e-copy of this book from David C Cook in exchange for a fair and unbiased review.

This is a very short, yet very comprehensive book on how to improve your view on life, people around you, improve their view of you, the art of persuasion, the art of bringing the best out of yourself and others around you. best short self-improvement book i've ever read.

Dr. John Maxwell shares some GREAT insights about how to get along with people to become an effective communicator, connector, and leader. When people know you have a heart, then they care if you have a HEAD. When people know you care, then they'll care if you know how to help them. So many times, we come across folks who try to dazzle us with how much they know, or baffle us with their brilliance, but most of the time, we do not engage them, because we just don't know if they care. Offer a hand before you ask for a hand as Dr. John Maxwell says! A MUST read. William TehInvestor | Author | EntrepreneurTTTrends Investments

Maxwell causes you to have a real "gut-check" of the real you!!! Are you the type of person other people would want to follow? From piercing questions like: What makes me draw people? to can I handle criticism from my closest friends? Maxwell reminds the reader that every person is different and what technique that works on one, will not work on someone else. This is must reading for anyone who deals with people at any level. Maxwell uses humor & stories of real life...no silly theories here. Written in a compact book that will not leave your hands until you are done; and then only to pass it on to a friend. Great Job Maxwell! You done good! Everyone can learn the skills of being a good leader, but it takes work. Be a person that people would be PROUD to follow.

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